

## OVERVIEW

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A boutique real estate brokerage **founded in 1975**, specializing in the purchase, sale, and long term lease of over 11,500 properties valued at more than \$2 billion. This family office business is led by Rodrigo Perez Fernandez and his sons, Rodrigo and Mauricio Perez Labbe.

From its beginnings, the company has relied on a select group of professionals across various fields, with representatives in **Chile, Peru, and Uruguay**, providing comprehensive services for the purchase, sale, or long term lease of agricultural, residential, commercial, industrial, and tourism-related properties, among others.

Today, the company's primary focus is the purchase and sale of high-value properties for agricultural, real estate, or investment project development (including rental income projects). Additionally, it facilitates financing for the acquisition of companies (either partially or fully), distinguishing itself through its excellent service, professionalism, and commitment to integrity.

The extensive experience and proven results from this long-standing trajectory are the foundation of its success. The expertise of its professional team and the loyalty of high-profile clients who have trusted the company for many years have been instrumental in achieving these accomplishments.

Since 2008, by special invitation, the company has proudly been a member of the Association of Real Estate Brokers (ACOP).





## RELATIONSHIP WITH SUNLAND GROUP

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In 2022, a strategic alliance was established between **Serviagro Propiedades and Sunland Group**, opening markets for both companies and offering the American market comprehensive advisory services to facilitate business opportunities in Chile, Peru, and Uruguay. This partnership enhances the global investment opportunities that Sunland Group provides to its clients.

## SERVICES

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### 1.- Brokerage Services:

- Purchase, sale, or long-term lease of agricultural, residential, commercial, industrial, real estate, equipment, and/or tourism properties, participating in 100% of the process, from valuation to the physical delivery of the properties.
- Legal, commercial, tax, water, and mining rights advisory services with a select group of professionals.
- Trust or fiduciary mandates (assignments with NDA agreements)

### 2.- Business Acquisition and Sale Management:

- Facilitating the purchase and sale of companies by seeking capital or new partners for operating businesses requiring long-term financing from insurance companies, pension funds, or similar entities (Full Partner or Limited Partner agreements)

### 3.-Asset Portfolio Across Three Countries:

- Over USD \$500,000,000 in assets, primarily under exclusive representation.

### 4.-Representatives and Advisors:

- An exceptional team of professionals across diverse fields, as well as representatives and advisors in the various countries where we operate, ensuring comprehensive and integrated services.



## SCOPE

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### ASSET PORTFOLIO

Asset portfolio spanning 3 countries with a value of USD \$500,000,000, primarily under exclusive representation.

### MARKET

Significant investments in agricultural, real estate, commercial, and tourism projects, with presence in:

- Chile - Since 1975
- Peru - Since 2014
- Uruguay - Since 2021



## OFFERINGS

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- **Chile:** A wide range of agricultural and real estate properties throughout the country. Fiduciary or Trust-based mandates are available, searches are tailored to meet specific needs.
- **Peru:** Agricultural properties nationwide and real estate properties concentrated in major capital cities.
- **Uruguay:** Agricultural properties nationwide and real estate offerings concentrated in Montevideo, as well as tourism properties along the coast in Punta del Este, Jose Ignacio, and surrounding areas. Fiduciary or Trust-based mandates are available, searches are tailored to meet specific needs.

